Diploma in Credit Management

Having completed the Diploma in Credit Management, you can handle debt collection, credit control and credit management independently and professionally. With efficient credit management, you can reduce your company’s debt collection and credit losses.

When you have completed the Diploma in Credit Management, you will be a professional in credit control and credit management. You will be able to evaluate a company’s creditworthiness and handle voluntary and legal collection. The company will have a better understanding of its funding and security options, and it will be able to use economic information to support the business more efficiently. You will also learn interaction and negotiation skills required in credit control/management and debt collection.

The training is suitable for persons handling credit control, credit management and debt collection in public administration and organisations, as well as for those moving on to credit and debt collecting jobs. The training is also suitable for orientation in credit tasks.

We have developed the Diploma in Credit Management in cooperation with Luottomiehet ry, the Finnish Credit Association. You will have the Finnish Credit Association’s permission to use the abbreviation LTS after your name and title to indicate that you have completed the Diploma in Credit Management. More than 900 credit supervision and management professionals have already completed the training.

The qualification includes the following courses:

- Basics of Credit Management
- Corporate Credit Policy and Credit Management
- Regulations in the Credit Business
- Communication and Interaction

Evaluating Creditworthiness and the Financial Market:

- Assessing a Company’s Creditworthiness
- The Financial Market and Forms of Funding
- Credit Risk Management
Securities and Debt Collection Methods:

- Securities
- Debt Collection Methods
- Visit to the District Court and the Enforcement Office
- English for Debt Collecting